

# SACYR CELEBRATES ITS INVESTOR DAY 2021

- Sacyr Concesiones values its assets at more than €2.8 bn, using a discounted cash flow method. The estimates for the company point to this figure exceeding the €3.7 bn mark in 2025.
- Sacyr Concesiones presents its growth roadmap until 2025, with which it expects to triple its EBITDA up to €1 bn euros and double its revenue.
- Sacyr's concession company has a potential client portfolio valued at €68 bn internationally.
- Since 2021, Sacyr Concesiones generates enough cash flow to fund its projects' investment commitments and distribute dividends to the holding company.
- Sacyr reinforces its commitment to drastically reducing corporate debt throughout its 2021-2025 Strategic Plan

**Madrid, October 7, 2021.-** Today, Sacyr celebrates its Investor Day 2021, an event that gathers analysts and investors and in which Sacyr Concesiones will break down its expected business development in the past few years and detail its strategy for the next fiscal years.

Active in 15 countries and with 65 assets in its portfolio, 15 of which are under construction, Sacyr's subsidiary is an example in the P3 concessions sector. The **investment managed by the concession company is €18.2 bn euros**, and the future revenue backlog reaches €36 bn euros.

According to Sacyr Concesiones' spokespeople on Investor Day, the company estimates that today, the company's value rises to  $\in 2.8$  bn. This figure was calculated using the CFC method and, in the case of Sacyr Water, the EBITDA multiple formula, both

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commonly used company valuation methods. The value of the current assets in the portfolio will reach  $\in$  3.7 bn in 2025.

Sacyr Concesiones' eight largest assets (Pedemontana, A3 and A5 - A-21, in Italy; AVO I, in Chile; Rumichaca-Pasto and Pamplona-Cúcuta, in Colombia; the University of Idaho's utility P3, in the United States, and Ferrocarril Central, in Uruguay) represent el 60% of the valuation.

## 80% of the EBITDA

P3 concessions are the core of Sacyr's activity, and they stand for 80% of the company's EBITDA. Between 2015 and 2020, Sacyr Concesiones registered a steep growth, as it doubled its income and EBITDA in this period.

The 2021-2025 Strategic Plan forebears a new expansive cycle for Sacyr Concesiones, in which the **EBITDA will almost triple** from 365 million euros in 2020 to approximately €1 bn. This will mean 85% of the group's EBITDA. This growth only accounts for the contribution of the assets already in the portfolio.

This growth in Sacyr's concessional activity will be compatible with the company's drastic corporate debt reduction. The goal for 2025 is to situate recourse debt at around 100 million euros.

# Successful track record

Today's valuation reflects the success of Sacyr Concesiones' business model, proven by the tenders won in the past two years that incorporated six new P3 worth. It is noteworthy to mention the entry in two new markets, the United States and Brazil, and significant projects in other priority markets, like Italy and Chile.

Sacyr Concesiones has a 33% success rate in tender bids, which proves the company's capacity to continue to create value in the future.

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# € 68 bn in new projects

Currently, Sacyr Concesiones' portfolio of potential projects identified in priority markets for the group (Europe, English-speaking countries, and Latin America) reaches €68 bn.

Apart from roadways, railways, airports, hospitals, and other social infrastructure, Sacyr Concesiones has projects in new areas, such as energy, water management, and waste management.

Sacyr Concesiones has demonstrated its capacity to commission projects in the past few years. Since 2015, the company has commissioned ten assets and expects to inaugurate 15 more before 2028.

Some of the most emblematic company assets will come into operation in 2022: Pedemontana, A3 and A5-A21 in Italy, AVO in Chile, and Rumichaca-Pasto and Autopista al Mar 1 in Colombia.

#### Competitive advantage

Sacyr's P3-focused business model is successful for various reasons. Firstly, the group intervenes in **all stages of the infrastructure value chain**: from tender bidding, design, and financing, to construction, operation and maintenance, and rotation of aged, non-strategic assets.

Secondly, Sacyr Concesiones bases its growth on **developing transport infrastructure with low demand risk**. In fact, 96% of the company's asset portfolio has low demand risk.

The concession firm's financial soundness is another source of competitive advantage. Since 2021, Sacyr's subsidiary will generate distributions to the holding company of more than €1 bn until 2025.

Furthermore, the firm has high capacities and deep knowledge of the stock market, having executed financing and re-financing operations greater than 4,800 million euros in the past two years.

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Among the executed operations, one that is particularly noteworthy is the first social bond issue in Latin America to refinance Montes de María roadway (Colombia) for 210 million dollars.

# A sustainable and innovative proposal

Furthermore, Sacyr's corporate strategy positions the company as a sector leader with a sustainable and innovative value proposal.

The group has reinforced its corporate government institutions and launched the 2021-2025 Sacyr Sustainable Action Plan. Through this plan, Sacyr pledges to **fight against climate change**, with the goal of being carbon neutral by 2050.

Sacyr will increase its investment in environmental protection by 50% and double innovation investment in the next five years. 70% of the funds destined for innovation will be dedicated to sustainable projects.

# Young portfolio

Sacyr Concesiones encompasses Sacyr Group's entire P3 activity with a diversified asset portfolio, with infrastructure (highways, hospitals, roadways, airports, parking facilities) and green businesses with total water cycle management, waste treatment, and renewable energies.

The company's portfolio is young, and it has an average remaining life of 25 years.

Sacyr Concesiones places **seventh on Public Works Financing magazine ranking of international transport infrastructure concession companies**. It is also the fourth greenfield project developer and the first concession and infrastructure company in Colombia and Chile.

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