

Sacyr

Presentation of Results 9M 2023

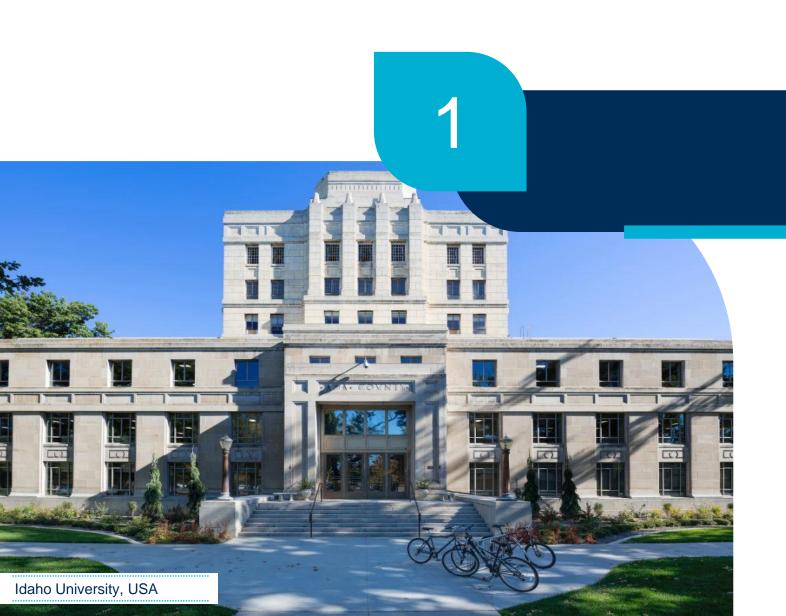




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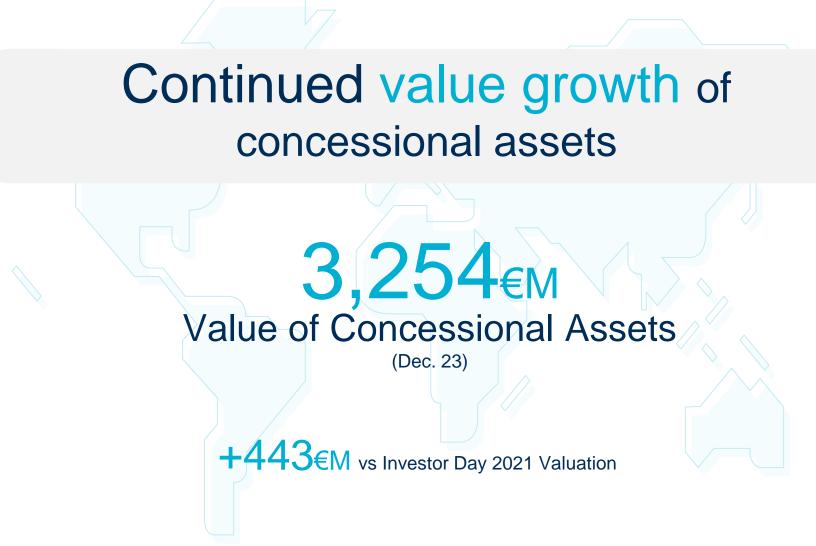








Sacyr in 2023

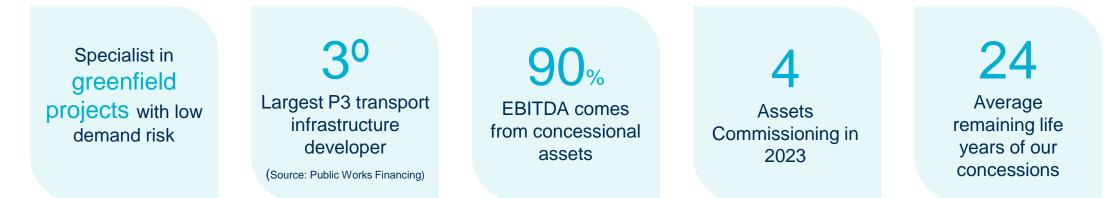




Sacyr in 2023



Sacyr consolidates its position as one of the world's leading concession groups



5



Active management of the concessional portfolio

Operations with the objective of optimising our concessional portfolio, creating value and geographically balancing our assets

Commissioning of 4 assets in 2023

🔁 Rutas del Este 🗸 Sale of full Rotation of Pedemontana (100%) Sale 49% participation in mature assets in **Eresma Highway** N6 Highway Pamplona-Cúcuta (99%) Colombia and Chile Equity Invested Equity Invested Ferrocarril Central (98%) Multiple Multiple **3.3**× 2.1x



Focus on Concessions and Recourse Net Debt Reduction

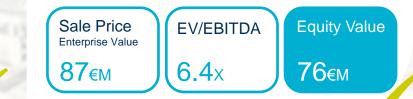
Sacyr medioambiente

- 100% sale
- Sale Process Complete
- 420€M already received



Sacyr facilities

- 100% sale
- Sale agreement signed in July
- CNMC authorization received
- Collection expected for December



Sacyragua



- It is agreed to maintain 100% Sacyr Agua
- Sacyr stands up for a period of growth with its own resources
- Wide national and international experience



Other milestones





Sustainability



Created to enable transparency, disclosure and integrity of our sustainable financing activities

• It includes all sustainable financing typologies existing in the market.



Use of Proceeds Green





Sustainable-linked (KPIs)

Second Party Opinon → S&P Global Ratings has issued a favorable opinion on the framework.

Social

BME IBEX ESG Index

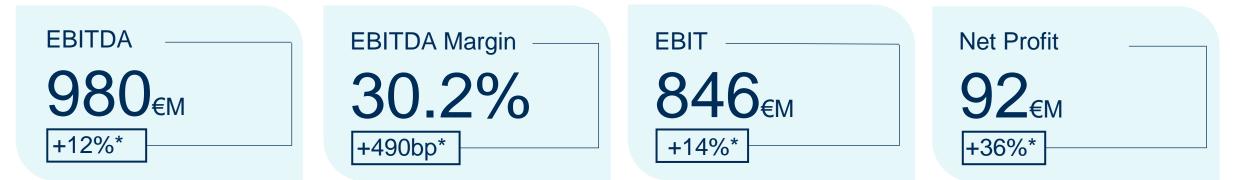
- Sacyr included in the new sustainability index created by BME.
- This index consists of 27 companies from IBEX35 and 20 others from IBEX Mid Cap.



Results 9M-23



Business Shift: Profitability Growth



*The 2022 income statement has been restated by accounting for VSM and Facilities as discontinued operations.







Main Figures 9M-23 Million Euros

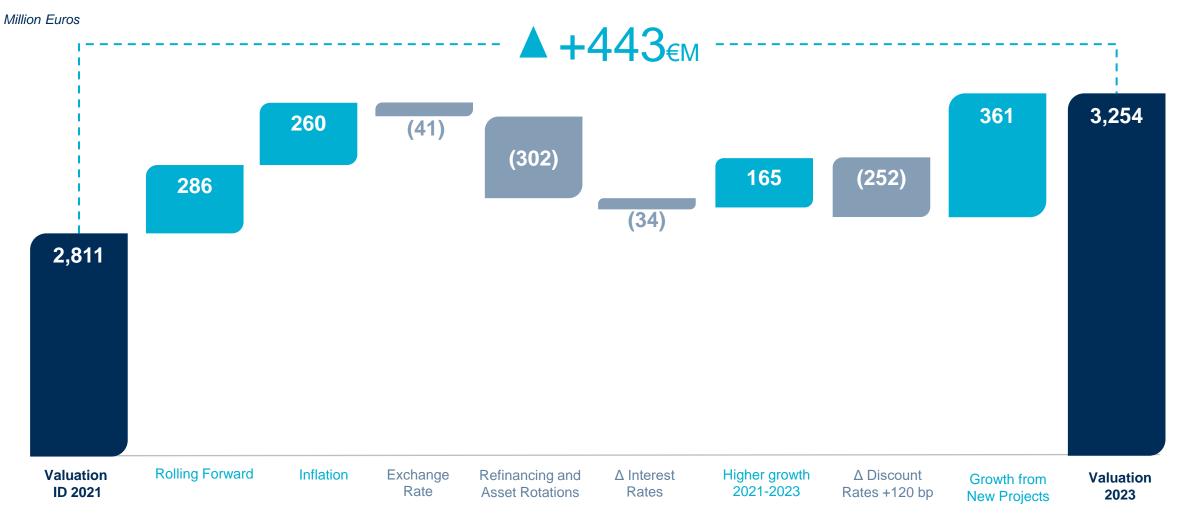
	9M-23	9M-22*	Chg.%		
Revenues	3,244	3,457	-6% 🖡		
EBITDA	980	874	+12% 🕇		
EBITDA Margin	30.2%	25.3%	+490 bp 🔒		
EBIT	846	745	+14% 🕇		
Net Profit	92	68	+36% 🕇		
Operating Cash Flow	487	377	+29% 🕇		

*2022 figures have been restated by accounting for VSM and Facilities as discontinued operations.





Growth platform with continuous value creation

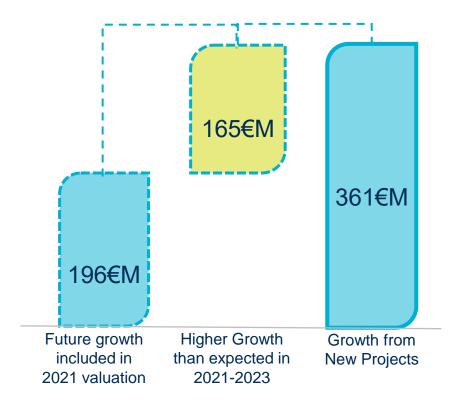


Current asset valuation higher than that provided at Investor Day 2021, taking into account the Pedemontana (GIP) financing transaction, an unfavourable macroeconomic situation and the rotation of assets or minority stakes



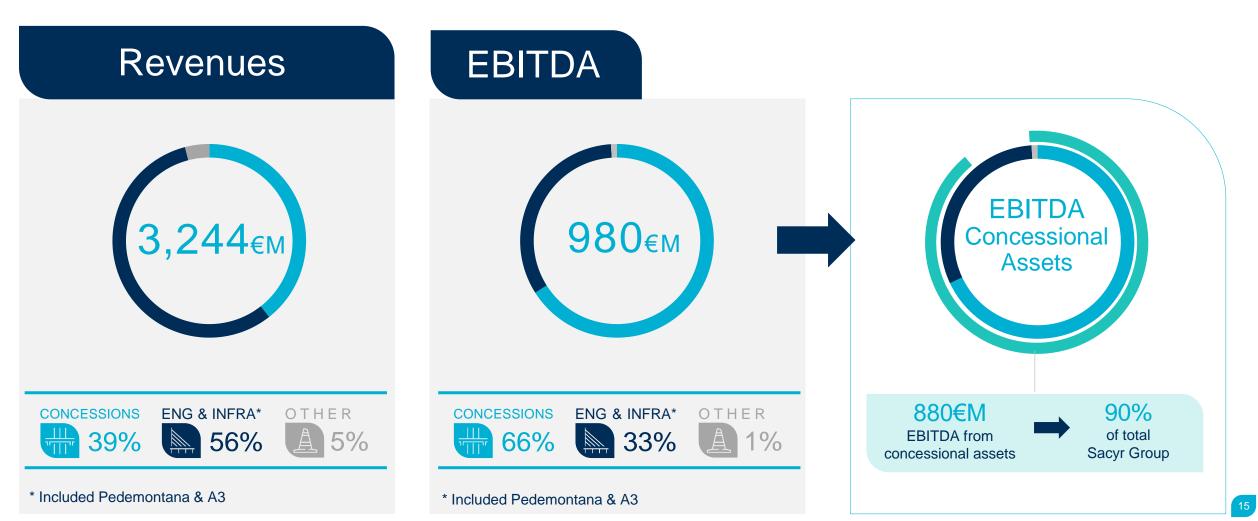
Explanation of Future Investments

- The valuation provided on Investor Day 2021 included €196 million as value creation from potential award of new projects. It was considered that one new contract award per year would be obtained during the period 2021-2025, each requiring an average equity investment of €150 million to be disbursed over the following three years.
- Contracts awarded in years 2022 and 2023, valued using the same methodology as the rest of the assets in our portfolio, totalled €361 million. This implies €165 million more than the Investor Day 2021 estimate.
- The company, in a conservative scenario, values all its future growth from new projects at €361 million, equivalent to the value of the growth achieved in the last two years alone.



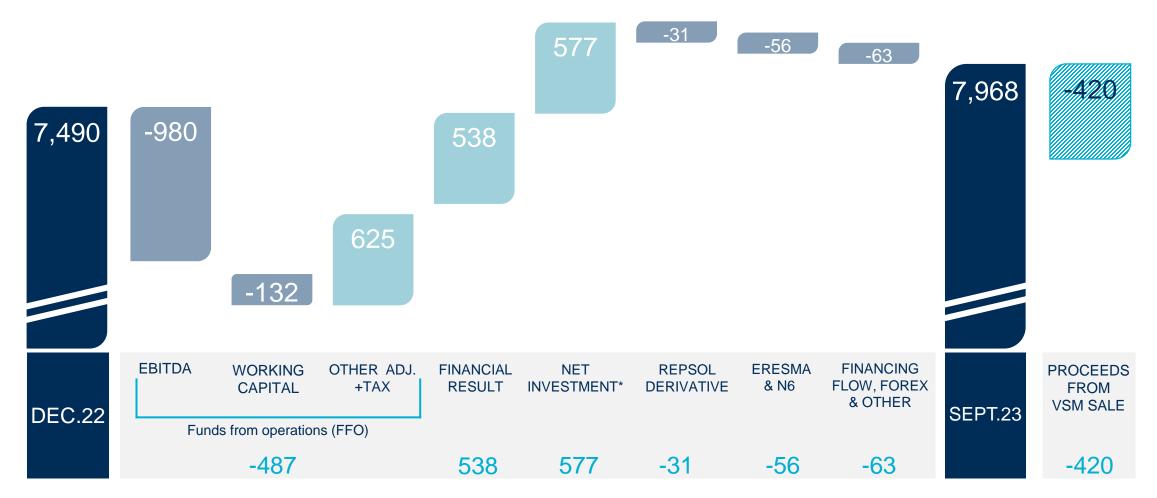
Sacyr RESULTS PRESENTATION

Contribution by Activity 9М-23 EBITDA+12% growth up to 980€м EBITDA Margin up to 30.2%





Net Debt Evolution 9M-23 Million Euros



(*) Net investment excluding the Repsol transaction and the divestments of Eresma and N6.



Recourse Net Debt Evolution Q3-23 Million Euros



+Of the total amount of net investment: €43m corresponds to equity in Concessions.

3 Perth Desalination Plant, Australia

Performance by Business Areas



Concessions

Asset valuation higher than 3,250€M

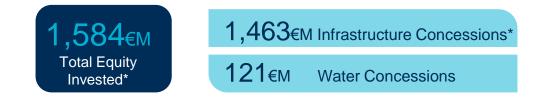
Portfolio of 69 assets (with 58 assets already in operation) 24-year average remaining life

- Revenues from Concessions consolidate their growth with +18% and an increase in EBITDA of +17% due mainly to the contribution of the Ruta 78 and Los Vilos-La Serena (Chile) highways, to the good operational progress of the assets and to the fact that all revenues from concessional assets are linked to inflation.
- Construction Revenues have been reduced in 2023 due to a lower execution of works that are in the completion phase in this year, like Ferrocarril Central (Uruguay) and Pamplona-Cúcuta (Colombia).
- Water Activity: highlights its good performance in countries such as Australia and Spain, where it continues to win new contracts. Sacyr Agua has been awarded the iAgua 2023 award, in the Treatment Company of the Year category.



80€M Distributions from concessions 9M23

Million Euros	9M-23	9M-22	Chg.
REVENUES	1,356	1,439	-6%
Operating Revenues Infrastructure Concessions Water Concessions Construction Revenues	1,047 898 149 309	890 753 137 549	+18% +19% +9% -44%
EBITDA	633	542	+17%
Infrastructure Concessions Water Concessions	600 33	517 25	+16% +29%
EBITDA Margin Infra. Conc. EBITDA Margin Water Conc.	67% 22%	69% 19%	



*Equity invested after deducting the Eresma and N6 Highways divestments.



Concessions





Concessions – Breakdown by Country Million Euros



COUNTRY	REVENUE	EBITDA	ASSETS
Italy*	334	246	3
Chile	347	175	19
Colombia	341	182	6
Spain	242	108	22
Uruguay	141	66	2
Mexico	67	32	2
Paraguay	100	38	1
Oman	27	11	1
Peru	28	10	1
Brazil	37	3	1
Australia	11	3	2
USA	13	-1	1
Other	2	0	8
Holding	0	6	-
TOTAL	1,690	880	69
TOTAL EX-ITALY	1,356	633	66

(*) Pedemontana and A3 included in the Engineering & Infrastructure division.



Engineering & Infrastructure

Sustained growth in profitability EBITDA margin of 4.6%

- Strong focus on profitability vs volume (achieving an EBITDA margin of 4.6% vs 3.7% in the same period of 2022).
- More than half of the Construction backlog is for the Concessions division, also having collaborative contracts, eliminating risk in backlog.
- The SIS consortium won the construction of three new tracks on the Palermo Tramway and a railway section in Catania (Italy).
- The continuation of the Edinburgh Tramway to Newhaven has won the award for the Best Transport Infrastructure at the Scottish Civil Engineering Awards.

Million Euros	9M-23	9M-22	Chg.
REVENUES	1,986	2,228	-11%
EBITDA	322	303	+6%
EBITDA margin	16%	14%	
Backlog (vs. Dec. 2022)	7,506	7,354	+2%

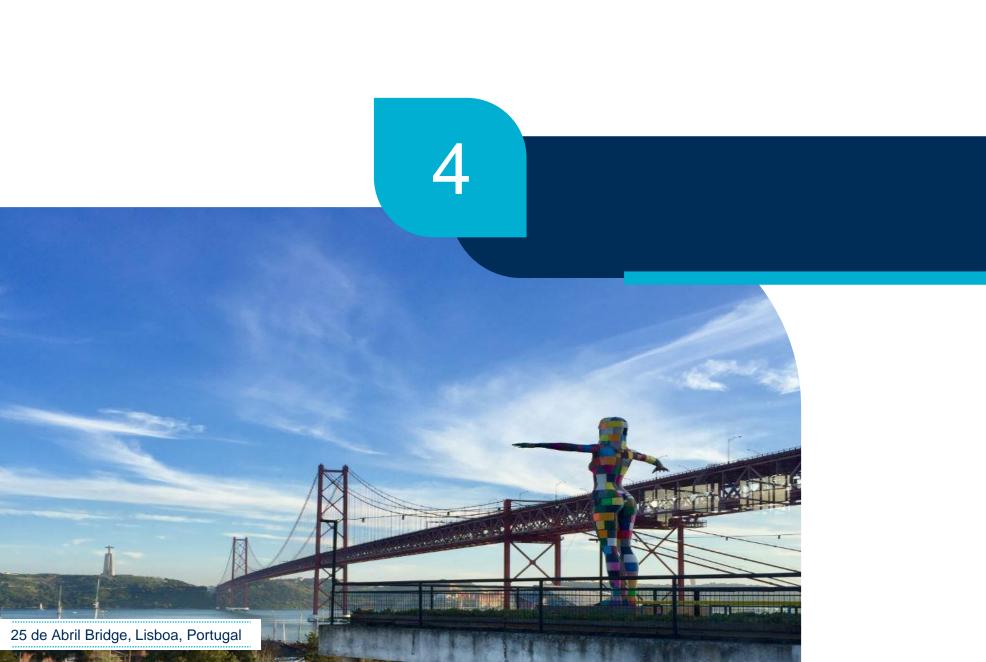
Impact of Pedemontana & A3 assets

Million Euros	Pedemontana	A3	0	d Infra EX ntana & A3
REVENUES	257	77	1,	652
EBITDA	217	29		75
EBITDA margin	-	-	4	.6%
4.6% 3.7% 9M22 9M23 Margin ex Pedemontana &	7,506€M Total Backlog Eng & Infra.	B	+52% acklog for Sacyr oncesiones	34 Months of Activity



Engineering & Infrastructure





Annexes



Income Statement 9M-23

Consolidated Income Statement	9M 2023	9M 2022	Chg. % 23/22
Thousand euros			23/22
REVENUE	3,244,100	3,456,505	-6.1%
Other income	152,604	183,222	-16.7%
Total operating income	3,396,704	3,639,727	-6.7%
External and Operating Expenses	-2,416,217	-2,765,665	-12.6%
EBITDA	980,487	874,062	12.2%
Depreciation and amortisation expense	-128,692	-109,939	17.1%
Change in Provisions	-6,216	-18,822	-67.0%
NET OPERATING PROFIT	845,579	745,301	13.5%
Financial results	-538,466	-370,143	45.5%
Forex results	16,085	-160,045	n.a.
Results from equity accounted subsidiaries	-6,851	3,333	n.a.
Provisions for financial investments	-42,661	-80,047	-46.7%
Results from financial instruments	35,627	71,820	-50.4%
Results from sales of non current assets	32,802	12,521	162.0%
PROFIT BEFORE TAX	342,115	222,740	53.6%
Corporate Tax	-149,994	-75,078	99.8%
RESULT FROM CONTINUING OPERATIONS	192,121	147,662	30.1%
RESULT FROM DISCONTINUED OPERATIONS	3,632	3,594	1.1%
CONSOLIDATED RESULT	195,753	151,256	29.4%
Minorities	-103,328	-83,477	23.8%
NET ATTRIBUTABLE PROFIT	92,425	67,779	36.4%

*The 2022 income statement has been restated by accounting for VSM and Facilities as discontinued operations.



Balance Sheet September 2023

Assets	Sep. 2023	Dec. 2022	Chg.
Thousand Euros	2023	2022	23/22
NON CURRENT ASSETS	11,403,368	11,933,034	-529,666
Intangible Assets	87,892	98,347	-10,455
Concessions Investments	1,461,531	1,520,034	-58,503
Fixed Assets	384,039	489,898	-105,859
Right of use over leased assets	134,119	204,683	-70,564
Financial Assets	1,635,610	1,615,771	19,839
Receivables from concession assets	7,627,737	7,846,753	-219,016
Other non Current Assets	62,701	52,281	10,420
Goodwill	9,739	105,267	-95,528
CURRENT ASSETS	7,456,057	5,622,400	1,833,657
Non current assets held for sale	867,650	11,648	856,002
Inventories	196,011	197,825	-1,814
Receivables from concession assets	2,238,182	1,187,209	1,050,973
Accounts Receivable	2,336,417	2,365,251	-28,834
Financial Instruments at fair value	34,534	57,814	-23,280
Financial Assets	59,718	74,560	-14,842
Cash	1,723,545	1,728,093	-4,548
TOTAL ASSETS	18,859,425	17,555,434	1,303,991

Equity & Liabilities	Sep. 2023	Dec. 2022	Chg. 23/22
Thousand Euros			
EQUITY	1,665,531	1,358,413	307,118
Shareholder's Equity	712,028	535,662	176,366
Minority Interests	953,503	822,751	130,752
NON CURRENT LIABILITIES	10,572,177	11,758,464	-1,186,287
Financial Debt	7,897,734	8,200,669	-302,935
Financial Instruments at fair value	84,933	119,412	-34,479
Lease Obligations	125,629	146,501	-20,872
Provisions	138,616	197,361	-58,745
Other non current Liabilities	2,325,265	3,094,521	-769,256
CURRENT LIABILITIES	6,621,717	4,438,557	2,183,160
Liabilities assoc. with the non current assets held for sale	594,017	0	594,017
Financial Debt	1,853,598	1,092,322	761,276
Financial Instruments at fair value	38,544	2,080	36,464
Lease Obligations	44,469	51,420	-6,951
Trade Accounts Payable	2,080,888	2,152,507	-71,619
Operating Provisions	194,775	239,428	-44,653
Other current liabilities	1,815,426	900,800	914,626
TOTAL EQUITY & LIABILITIES	18,859,425	17,555,434	1,303,991



Income Statement by Business Area 9M-23

Consolidated Income Statement 9M 2023	Sacyr	Sacyr Ing	Sacyr	Holding &	Total
Thousand Euros	Concesiones	& Infra.	Servicios	Adjustments	ΤΟΙ.αι
REVENUE	1,355,680	1,986,137	170,705	-268,422	3,244,100
Other income	17,774	132,092	7,163	-4,425	152,604
Total operating income	1,373,454	2,118,229	177,868	-272,847	3,396,704
External and Operating Expenses	-740,161	-1,796,592	-171,540	292,076	-2,416,217
EBITDA	633,293	321,637	6,328	19,229	980,487
Depreciation and amortisation expense	-70,393	-46,552	-9,006	-2,741	-128,692
Change in Provisions	-23,464	12,962	3,411	875	-6,216
NET OPERATING PROFIT	539,436	288,047	733	17,363	845,579
Financial results	-355,996	-129,694	-2,207	-50,569	-538,466
Forex results	-1,463	7,128	-290	10,710	16,085
Results from equity accounted subsidiaries	6,996	-15,837	436	1,554	-6,851
Provisions for financial investments	766	305	-174	-43,558	-42,661
Results from financial instruments	34,825	0	0	802	35,627
Results from sales of non current assets	24,310	8,428	64	0	32,802
PROFIT BEFORE TAX	248,874	158,377	-1,438	-63,698	342,115
Corporate Tax	-81,285	-57,228	-94	-11,387	-149,994
RESULT FROM CONTINUING OPERATIONS	167,589	101,149	-1,532	-75,085	192,121
RESULT FROM DISCONTINUED OPERATIONS	0	0	19,374	-15,742	3,632
CONSOLIDATED RESULT	167,589	101,149	17,842	-90,827	195,753
Minorities	-44,077	-57,019	-991	-1,241	-103,328
NET ATTRIBUTABLE PROFIT	123,512	44,130	16,851	-92,068	92,425



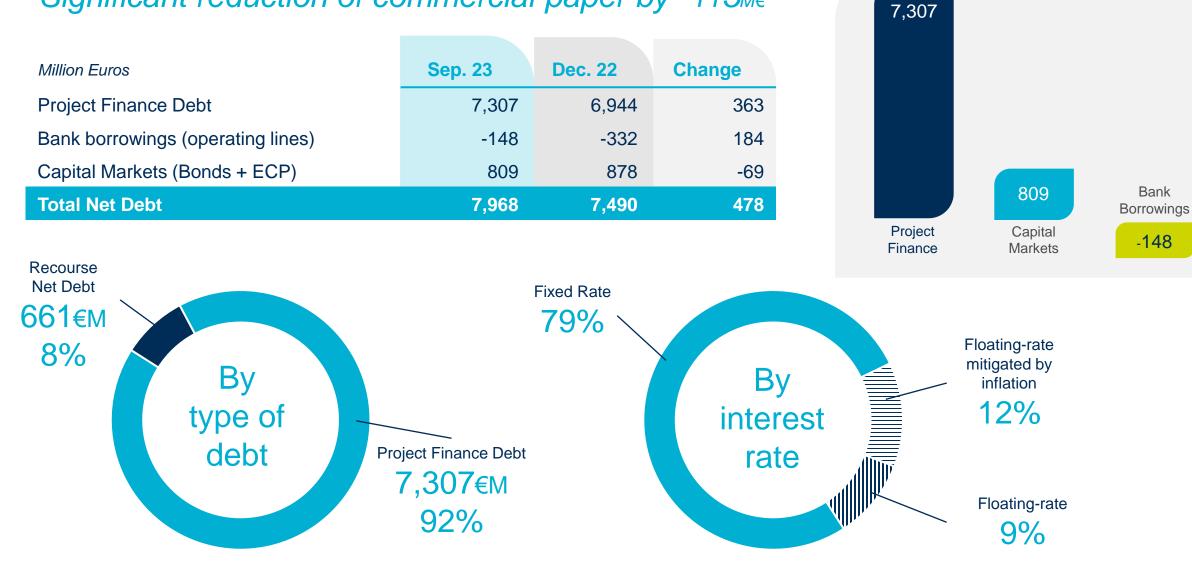
Income Statement by Business Area 9M-22

Consolidated Income Statement 9M 2022*	Sacyr	Sacyr Ing	Sacyr	Holding &	Total
Thousand Euros	Concesiones	& Infra.	Servicios	Adjustments	Total
REVENUE	1,439,486	2,227,655	137,018	-347,654	3,456,505
Other income	21,390	156,595	9,380	-4,143	183,222
Total operating income	1,460,876	2,384,250	146,398	-351,797	3,639,727
External and Operating Expenses	-918,520	-2,081,522	-135,038	369,415	-2,765,665
EBITDA	542,356	302,728	11,360	17,618	874,062
Depreciation and amortisation expense	-58,533	-40,618	-7,732	-3,056	-109,939
Change in Provisions	-16,219	8,252	-49	-10,806	-18,822
NET OPERATING PROFIT	467,604	270,362	3,579	3,756	745,301
Financial results	-226,694	-97,436	1,153	-47,166	-370,143
Forex results	-234,228	-3,267	47	77,403	-160,045
Results from equity accounted subsidiaries	8,245	-5,086	468	-294	3,333
Provisions for financial investments	-3,793	-4	32	-76,282	-80,047
Results from financial instruments	25,313	0	0	46,507	71,820
Results from sales of non current assets	456	11,945	124	-4	12,521
PROFIT BEFORE TAX	36,903	176,514	5,403	3,920	222,740
Corporate Tax	-7,472	-46,387	-305	-20,914	-75,078
RESULT FROM CONTINUING OPERATIONS	29,431	130,127	5,098	-16,994	147,662
RESULT FROM DISCONTINUED OPERATIONS	0	0	21,240	-17,646	3,594
CONSOLIDATED RESULT	29,431	130,127	26,338	-34,640	151,256
Minorities	-14,180	-67,416	-2,122	241	-83,477
NET ATTRIBUTABLE PROFIT	15,251	62,711	24,216	-34,399	67,779

*The 2022 income statement has been restated by accounting for VSM and Facilities as discontinued operations.

Annexes

Net Debt Significant reduction of commercial paper by -115_M€



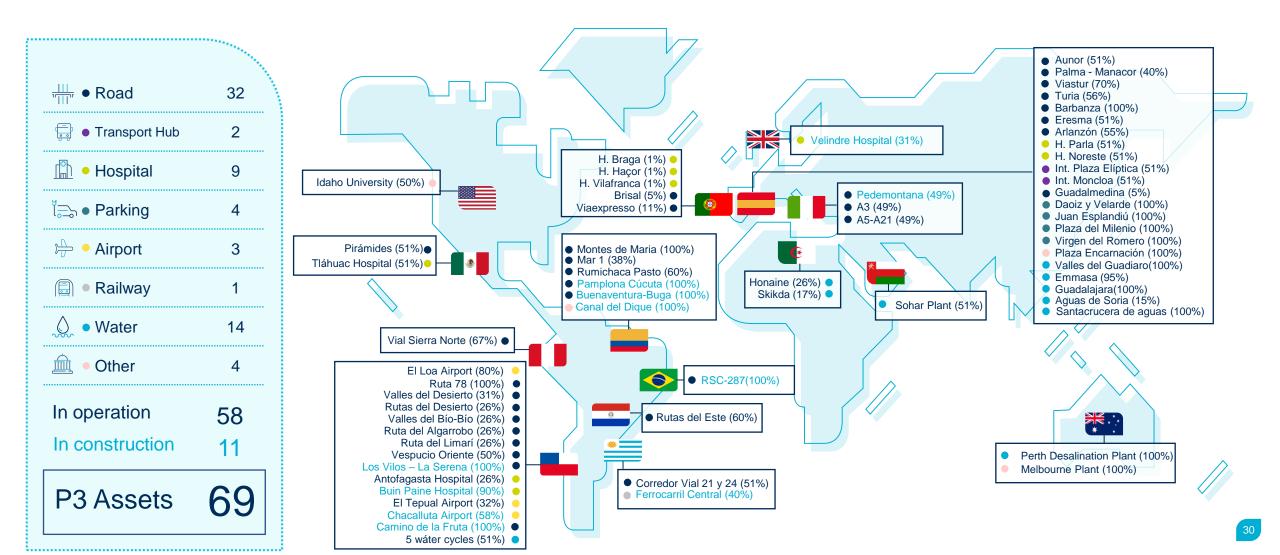


Bank

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Concessions – Breakdown of Assets



Concessions



Accumulated ADT	9M 2023	9M 2022	Chg. % 23/22
SHADOW TOLL HIGHWAY SPAIN			
NOROESTE C.A.R.M. HIGHWAY	13,450	13,039	3.2%
PALMA MANACOR MA-15 HIGHWAY	28,374	27,258	4.1%
VIASTUR AS-II HIGHWAY	26,010	25,721	1.1%
TURIA CV-35 HIGHWAY	41,209	40,760	1.1%
ERESMA HIGHWAY	8,586	8,475	1.3%
BARBANZA HIGHWAY	14,790	14,745	0.3%
ARLANZÓN HIGHWAY	23,304	23,160	0.6%
TOLL HIGHWAY OTHER COUNTRIES			
VALLES DEL DESIERTO	5,868	6,282	-6.6%
RUTAS DEL DESIERTO	5,430	5,843	-7.1%
RUTAS DEL ALGARROBO	8,790	8,739	0.6%
VALLES DEL BIO BIO	10,025	10,676	-6.1%
RUTA 43 - LIMARI	6,131	6,411	-4.4%
PUERTA DE HIERRO	3,351	3,331	0.6%
RUMICHACA PASTO	7,612	7,806	-2.5%
MARI	10,401	9,471	9.8%
RUTAS DEL ESTE	15,395	15,721	-2.1%
PAMPLONA-CÚCUTA	7,884	7,833	0.7%
VIA EXPRESSO	7,183	6,337	13.4%

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Traffic

Concessions

Revenues Breakdown



Valles del Desierto, Chile

Revenues breakdown <i>€ thousand</i>	9M-23	9M-22	Chg. % 23/22
CHILE	261,679	205,264	27.5%
COLOMBIA	254,782	221,288	15.1%
SPAIN	127,835	124,213	2.9%
URUGUAY	70,610	60,247	17.2%
MEXICO	64,691	51,946	24.5%
PARAGUAY	45,210	31,543	43.3%
PERU	27,800	29,057	-4.3%
BRAZIL	12,388	5,839	112.2%
USA	7,983	7,837	1.9%
PORTUGAL	837	677	23.5%
IRELAND	809	794	1.8%
OTHER ASSETS	23,199	14,783	56.9%
WATER	148,995	136,994	8.8%
TOTAL (EX-CONSTRUCTION REVENUES)	1,046,818	890,483	17.6%
CONSTRUCTION REVENUES	308,862	549,003	-43.7%
TOTAL REVENUES CONCESSIONS	1,355,680	1,439,486	-5.8%





Alternative Performance Measures

The Sacyr Group presents its earnings in accordance with International Financial Reporting Standards (IFRS). The Group also provide certain additional financial measurements, known as Alternative Performance Measures (APMs) used by management in decision-making and evaluation of the Group's financial performance, cash flows and financial position.

In order to comply with the Guidelines on Alternative Performance Measures (2015/1415en) published by the European Securities and Markets Authority (ESMA), the disclosures required for each APM are set out below, including its definition, reconciliation, explanation of its use, comparatives and consistency.

Sacyr Group considers that this additional information will improve the comparability, reliability and comprehensibility of its financial information as it is common terminology used in the financial sector and among investors.

ALTERNATIVE PERFORMANCE MEASURES

EBITDA: This indicator shows operating profit or loss prior to depreciation and amortization and any change in provisions.

EBITDA Margin: It is calculated by dividing EBITDA by Revenues.

EV/EBITDA: It is a company's enterprise value (total value of its assets) divided by its EBITDA.

EBIT: Calculated as the difference between Operating income (Revenue, Own work capitalized, Other operating income, Government grants released to the income statement) and Operating expenses (Staff costs, Depreciation and amortization expense, Changes in provisions and Other).

GROSS DEBT: Comprises Non-current financial debt and Current financial debt as shown on the liabilities side of the consolidated statement of financial position, which include bank borrowings and issues in capital markets (bonds).

NET DEBT: Calculated as Gross debt less the consolidated balance sheet items of (i) Other current financial assets, and (ii) Cash and cash equivalents.

PROJECT FINANCE DEBT (GROSS OR NET): The financial debt (gross or net) from project companies. In this type of debt, the guarantee received by the lender is limited to the project cash flow and its asset value, with limited recourse to shareholders.

CORPORATE DEBT (GROSS OR NET): Debt held by the Group's Parent, comprising bank borrowings and issues in capital markets.

FINANCIAL RESULT: The difference between Total finance income and Total finance costs.

BACKLOG: Value of awarded and closed work contracts pending completion. These contracts are included in the backlog once they are formalized. The backlog is shown as the percentage attributable to the Group, as per the corresponding consolidation method.

Once a contract has been included in the backlog, the value of production pending completion on the contract remains in the backlog, until it is completed or cancelled. Nevertheless, valuation adjustments are made to reflect any changes in prices and time periods agreed with the client. Due to a number of factors, all or part of the backlog linked to a contract may not actually become income. The Group's backlog is subject to adjustments and cancellation of projects and cannot be taken as an exact indicator of future earnings.

Given that no comparable financial measure is foreseen under IFRS, a reconciliation with the financial statements is not possible.

Management considers that the backlog is a useful indicator of the Group's future revenues and a customary indicator used by companies in the sector in which Sacyr operates.

The concessions backlog represents estimated future revenues on concessions, over the concession period, based on the financial plan for each concession, and includes projected fluctuations in the exchange rate between the euro and other currencies, as well as changes in inflation, prices, tolls and traffic volumes.

MARKET CAP: Number of shares at the end of the accounting period, multiplied by the share price at the end of the accounting period.

LIKE-FOR-LIKE BASIS: On occasions, certain figures are corrected to permit a comparison between accounting periods, for example, by eliminating non-recurring impairment, significant changes in the consolidation scope that could distort the year-on-year comparison of indicators such as sales, the effect of exchange rates, etc. In each case, details are provided in the notes to the corresponding item .

ADT: Defined as the total number of users of a concession during a day. ADT is normally calculated as the total number of vehicles travelling on the motorway each day.

NOTE

Sacyr

The financial information contained in this document is prepared according to the International Financial Reporting Standards. This information has not been audited and therefore may be modified in the future. This document does not constitute an offer, invitation or recommendation to buy, sell or exchange shares or make any kind of investment. Sacyr does not assume any type of damage or loss arising from any use of this document or its content.

In addition, the Group uses Alternative Performance Measures to provide with additional information which enhances the comparability and comprehension of its financial information and facilitate the decision-making and the evaluation of the group's performance.

To comply with the Directives (2015/1415es) of European Securities and Markets Authority (ESMA) on Alternative Performance Measures, the most relevant APMs used in the preparation of this document are included in an annex to this document.



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